



BESTSELLER SPECIAL

UBM COTERIE TRADE SHOW

NEW YORK, USA



Coterie is a leading global event that connects women's apparel, accessories and footwear designers with the international 'who's who' of retailers. The show features the following sections: TMRW, dedicated to advanced contemporary lines and emerging designers with a global perspective; EDIT, curated luxury and contemporary ready-to-wear and accessories for women; Beauty@Coterie, beauty and apothecary items for your stores; and Footwear@Coterie, luxury footwear for women.

www.ubmfashion.com/shows/coterie



New Romantics – Zadig & Voltaire



Sensei – Stella + Ginger

- * In accordance with the New Romantics trend, puff sleeve blouses with ruffles will continue to be strong. **Zadig & Voltaire** has beautiful options.
- * At the high end of knitwear, the updated silhouette for cashmere will be a wrap sweater. **Parronchi Cashmere**'s hazy blue option is straight from a Sensei story.
- * The shearling jacket is the new must-have outerwear addition to our woman's closet. New York is still a leather jacket town, and customers will still be looking for that. Color is the way to update the motto. We love this option from **Frankie** in a moody iD (maroon) color from our Vanguard story.

COLORS

- * Off-white is the perfect canvas from head to toe for Fall/Winter. We're calling it Parchment, and it runs throughout all of our stories.
- * Red: Samurai red has been so important – from lipstick to shoes – for Fall 17. Red is back for Fall 18 in the darker, bluer iD shade.

- * The Neutral blues: long the number one selling color in America. The options we're seeing for Fall 18 are in the gray family, making them flattering and easy to style. The palette of gray blues ranges from Eclipse – closer to midnight blues we've seen in the past – to Haze.

replacing jacket and blazer styles.

- * Denim: retro baggy silhouettes, embroidery and novelty indigo and shibori dying techniques pique the interest of denim heads and fashionistas alike.

BRANDS

- * **Nadaam**: it's like farm-to-table for cashmere. As the consumer becomes more informed, they become more interested in the value chain.
- * **DawnxDare** from Copenhagen: a full collection that hits on so many of our key items.

PRODUCT GROUPS

- * Outerwear: fur or faux fur, shearling and oversize casual.
- * Knits: range of qualities, prices and styles. Still